



1. **Family name:** SALSAN
2. **First names:** COSMIN
3. **Date of birth:** 28 05 1970, Calan, HD, Romania
4. **Nationality:** Romania
5. **Civil status:** married
6. **Contact details (address, e-mail, telephone):** Str. Stelelor, no. 5, Ent. B, Ap. 18, RO-300652, Timisoara, Romania, e-mail: cosminsalasan@gmail.com, phone: +40722419475
7. **Education:**

| Institution [Date from - Date to] | Degree(s) or Diploma(s) obtained: |
|--|---------------------------------------|
| Banat's University of Agricultural Sciences Timisoara – Faculty of Agriculture (September 1989 - July 1994) | Agricultural Engineer |
| Ecole Nationale Supérieure d'Agronomie Rennes – Génie de l'Environnement (October 1994 - October 1995) | DAA - Diplôme d'Agronomie Approfondie |
| Banat's University of Agricultural Sciences Timisoara – Faculty of Agriculture and Hohenheim University, Stuttgart, Germany (April 1997 - July 2003) | Ph.D. in Management in Agriculture |

8. **Language skills:** Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

| Language | Reading | Speaking | Writing |
|----------------|---------|----------|---------|
| English | 1 | 1 | 1 |
| French | 1 | 1 | 1 |
| Serbo-Croatian | 1 | 1 | 2 |

9. **Membership of professional bodies:** Associated Member within the Romanian Rural Foundation since 1996, Member in the Scientific Board of the Tara Hategului Geopark

10. **Other skills:** formally IT consultant (in Romania and abroad) covering all operating systems (MS-DOS/Windows based, MAC, Unix/Linux based) and most types of applications

11. **Present position:** Assistant Professor at the Banat's University of Agricultural Sciences and Veterinary Medicine Timisoara, Faculty of Agricultural Management; Scientific Researcher Second Degree at the Romanian Academy, Branch of Timisoara, Research Centre for the Sustainable Rural Development of Romania

12. **Name of institution/firm/organisation:** Banat's University of Agricultural Sciences Timisoara – Faculty of Agriculture

13. **Years within the institution/firm/organisation:** 18 years at academic staff at the university; 8,5 years as researcher at the Academy; 18 years of activity in the NGO environment; 18 years of various activities in International Collaboration as co-worker at the East Europe Centre of the Hohenheim University

14. **Key qualifications:** (relevant to the assignment) Active within the Romanian Rural Foundation since 1995 developing specific cooperation and collaboration activities in the field of community development, including the organization of the First European Rural University in the Central and Eastern Europe in 2001 and involved in the European Rural University in France in 2002 as moderator. Moderator of the South Eastern Europe Core Group as Educational Network since May 2003 joining actors from Croatia, Serbia, Bosnia and Herzegovina, Macedonia and Albania. Portal Manager for Agroweb South East Europe since June 2004 and Web Manager for Agroedu.net. Executive staff at the Banat's University of Agricultural Sciences and Veterinary Medicine Timisoara within the European Study Center for Agriculture and Sustainable Rural Development since 2000. Information Management Specialist within the collaboration frame with FAO/FAO SEUR. Head of the Department of International Relations Office of the Banat's University of Agricultural Sciences and Veterinary Medicine Timisoara, in 2004-2005.

15. **Specific experience in the region:**

| Country | Date from - Date to |
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| CEE/SEE | 06.2004 - 01.2009 | Agroweb SEE Portal Manager Integrating a Regional Agriculture Information Portal for SEE. Mainly, regrouping and managing within a specific regional portal structure the national AW portals. Specific tasks as Portal Manager: build and maintain the portal, stimulate and enhance cooperation and activity of national AW's, co-organize Information Experts' Meetings (agenda, information, contributions/presentations, publications, logistic). |
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| | | promote the portal and the services in the broader community of Agriculture Information Management at regional, national and international level |
| Romania | 06.2005 – 12.2005 | PAIS III European Institute of Romania / Romanian Government – Impact Accession Studies – Payments’ System in Agricultural Sector in view of Romania’s Accession to the EU – Co-Author. [Impact Study aiming to assess the Direct Payments (SAPS+CNDP) in Romania as support instrument of the implemented Acquis Communautaire for Agriculture. Position: Co-Author. Specific Tasks as Co-Author: analyze relevant documents and best practices from the New Member States, relevant national and EU documents, negotiations and regulations, develop scenarios and models in order to assess potential impact, publishing the final study in Romanian and English |
| SEE/EU | 10.2005 – 10.2008 | TEMPUS CARDS (JEP 19027-2004) Foreign Expert for the cooperation Project Balkan Agri-Sector Initiative for Capacity Building – Expert. Developing a common working frame for cooperation and developing specific training modules for the Agriculture, Rural Development, Forestry and Environment actors in FYROM, Bosnia and Herzegovina and Serbia, in cooperation with German and Slovenian partners. Specific tasks as expert: - to introduce new form of institutions collaboration within the country by creating inter-country knowledge-based platform (ICKBP) as a part of lifelong learning concept of each partner country - to promote regional cross-border cooperation of SEE agricultural institutions as a tool for sharing scarce human resources available in order to enable efficient preparation of the region for the process of EU integration - to make foundation for development of partnership between Balkan and EU agricultural institutions - to ensure efficient project management, dissemination and sustainability |
| Romania/ EU | 01.2007-12.2009 | Research Team Coordinator “Structural Change in Agriculture and Rural Livelihoods – SCARLED”, Policy-oriented research, Scientific Support to Policies (SSP), Priority “Sustainable management of Europe’s natural resources”, Area 8.1.B.1.1 Modernization and sustainability of agriculture and forestry, including their multifunctional role, in order to ensure the sustainable development and promotion of rural areas, Task 16: Social factors and structural change in agriculture, 6th Framework Programme. Specific responsibility for ensuring efficient cooperation among the project national actors, managing the preparation and the implementation of field interviews, supervising the database, collecting and analyzing best practices examples, cooperation links and enablers etc.), building, |

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| | | contributing to the specific deliverables as National Expert, organizing and implementing one project cooperation meeting and actively participating to other cooperation /dissemination/exchange related events |
| Romania/ EU | 01.2007-12.2008 | Research Team Coordinator for European Commission, Directorate – JRC (Joint Research Centre), Institute for Prospective Technological Studies, Sustainability of Semi-Subsistence Farming Systems in New Member States and Acceding Countries (S-Farm) Specific team coordination tasks, managing the preparation and the implementation of field interviews, supervising the database building, contributing to the specific deliverables of as National Expert |
| Romania/ EU | 09.2007-09-2008 | “How the CAP takes the challenges of Lisbon strategies”, dissemination project within the frame of international collaboration – Expert – Conferences in December 2007 and April 2008 in Palermo Specific tasks as expert: Preparing and presenting national realities and experiences within two analysis, in two International Conferences – 17-18 of December 2007 “The rural development policy in the framework of the CAP: increasingly integrated strategies to ensure an overall development of the rural areas” and the 23rd of April 2008, “Improvement of living conditions in rural areas and diversification of rural economies: how the CAP is contributing to the achievement of these objectives”. These events were completed by several journal interviews and one television interview |
| Romania/ EU | 02.2007-11.2009 | TERESA (types of interaction between environment, rural economy, society and agriculture in European regions) FP6 project – local expert in charge of conducting and finalizing the interviews, the questionnaires and the case study for the Region of Timis. Other inputs were provided within the project workshops and conferences. |
| SEE/EU | 10.2007-08.2009 | “SuNISP - Support Network for Improvement of the Strategic Planning” – TEMPUS Joint European Project CD_JEP-41143-2006 – Expert and External Evaluator for Higher Education Institutions from Croatia and Bosnia and Herzegovina (directly involved) and all other Western Balkan countries similar institutions. Specific tasks: Participating as Foreign Expert ensuring the creation of a web working platform (http://www.agroedu.net/sunisp), acting as External Evaluator of the Higher Education Institutions in Western Balkans (nine institutions in the field of Agricultural Education, in seven countries), assessing and reporting on the current status and supporting in cooperation with the international partners the development of specific tools in strategic planning for the involved actors |
| Romania/ EU | 11.2010 – 05.2011 | “Study on the impact of regulation (EC) No 1/2005 on the protection of animals during transport”, Specific Contract n. SANCO/2010/D5/SI2.574298 under the Framework |

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| | | Contract n° SANCO/2008/01/055 - Evaluation, Impact assessment and related services - Lot 3 – Food Chain Collect, check and provide relevant of the data needed to compile the report mentioned in Article 32 of Regulation 1/2005 in view of compiling a detailed assessment of the implementation of the regulation on the transported animals and on operators, with special reference to trade flows, navigation systems and the socio-economic and regional implications, under the frame of the project |
| Romania/ EU | 12.2011 – 05.2012 | “Synthesis of Mid-Term Evaluations of Rural Development Programmes 2007–2013” - Review the Mid-Term Evaluation of the National Rural Development Programme in view of providing relevant findings for the synthesis at EU level under the framework of the ÖIR GmbH and the European Commission, DG Agriculture (contract number 30-CE-0468564/00-75) |
| World Bank/ Romania | 05.2013 – 10.2013 | Short Term Consultant (STC) for World Bank on the Reimbursable Advisory Services (RAS) Program to the Ministry of Agriculture and Rural Development (MADR) for support to strengthening strategic and operational management for facilitating the Development of an Agriculture and Rural Development Sector Vision for 2020/2030, TA 1: Strengthening the Agri-food Sector Strategy Formulation in the Ministry of Agriculture and Rural Development, MADR, Activity 2: Formulating a Medium- and Long-Term Vision related to the development of the agri-food sector (2020/2030 horizon |

16. Professional experience

| Date from - Date to | Location (Country) | Organisation/ Company | Position | Description of responsibilities and activities |
|---------------------|--------------------|------------------------------|-----------------------|--|
| 05.2013-10.2013 | Romania | Worlds Bank | Short Term Consultant | Participate in the regional consultation workshops to collect the specificities and the development expectations and targets of all involved stakeholders. Analyze, identify and develop the team effort for the visioning exercise meant to draw the strategic approach and draft and finalize the strategic document for the Ministry of Agriculture and Rural Development |
| 12.2011 - 05.2012 | Romania | OIR Wien | National Expert | Review the Mid-Term Evaluation of the National Rural Development Programme in view of providing relevant findings for the synthesis at EU level under the framework of the ÖIR GmbH and the European Commission, DG Agriculture (contract number 30-CE-0468564/00-75), for the "Synthesis of Mid-Term Evaluations of Rural Development Programmes 2007-2013" |
| 11.2010 - 05.2011 | Romania | IBF International Consulting | National Expert | Collect, check and provide relevant of the data needed to compile the report mentioned in Article 32 of Regulation 1/2005 in view of compiling a detailed assessment of the implementation of the regulation on the transported animals and on operators, with special reference to trade flows, navigation systems and the socio-economic and regional implications, under the frame of the project "Study on the impact of regulation (EC) No 1/2005 on the protection of animals during transport", (Specific Contract n. SANCO/2010/D5/SI2.574298 under the Framework Contract n° SANCO/2008/01/055 - Evaluation, Impact assessment and related services - Lot 3 - Food Chain) |

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| 10.2007-10.2008 | Italy, Sicily, Palermo, | Banat's University of Agricultural Sciences and Veterinary Medicine Timisoara | Foreign National Expert | Foreign National Expert with specific inputs for supporting the cooperation project and the following specific activities: two conferences, one video-conference and the production of the publication materials for a cooperation project between Timisoara and Sicily. Presentation of best practices examples. |
| 01.2007-08.2008 | Romania, Timisoara /Spain, Seville/Belgium, Bruxelles | Banat's University of Agricultural Sciences and Veterinary Medicine Timisoara and EC Joint Research Centre | Research Team Coordinator | Coordinate and enable the research team in order to achieve the committed deliverables by fostering the research capacity and mutual cooperation, field operations, analysis, economical modelling and elaborating proposals in S-FARM |
| 01.2007-12.2009 | Romania, Timisoara | Banat's University of Agricultural Sciences and Veterinary Medicine Timisoara and EC Sixth Framework Programme | Research Team Coordinator | Coordinate and enable the research team in order to achieve the committed deliverables by fostering the research capacity, field operations, analysis, economical modelling and elaborating proposals in Structural Change in Agriculture and Rural Livelihoods |
| 06.2005-12.2005 | Romania, Bucharest | Romanian Government/ European Institute of Romania | Co-Author/ Researcher | Analyze relevant documents and experiences from the New Member States, relevant national and EU documents, negotiations and regulations, develop scenarios and models in order to assess potential impact, publishing the final study in Romanian and English |
| 06.2004 – 01.2009 | Romania, Timisoara | AgroWeb Network as UN FAO affiliate | Portal Manager | Agroweb SEE Portal Manager Integrating a Regional Agriculture Information Portal for SEE. Mainly, regrouping and managing within a specific regional portal structure the national AW portals. Specific tasks as Portal Manager: build and maintain the portal, stimulate and enhance cooperation and activity of national AW's, co-organize Information Experts' Meetings (agenda, information, contributions/presentations, publications, logistic), promote the portal and the services in the broader community of Agriculture Information Management at regional, national and international level |

17. Other relevant information: (e.g. publications, professional training)

Over 50 scientific papers and 7 books in the field of Agricultural Economics, Rural Development, Agricultural Management and Extension Services in Romanian, French and English, published in Romania and abroad; Referent for 6 scientific books and peer reviewer for different international journals.

Reports to EC:

1. Study on mandatory origin labelling for milk, milk used as an ingredient in dairy products and unprocessed meat other than beef, pig, poultry sheep and goat meat, 2013 (http://ec.europa.eu/agriculture/calls-for-tender/2013-242799_en.htm)
2. Synthesis of Mid-Term Evaluations of Rural Development Programmes 2007-2013, Final Report, October 2012, European Commission, DG Agriculture and Rural Development, Bruxelles, (http://ec.europa.eu/agriculture/evaluation/rural-development-reports/synthesis-mte-2007-2013_en.ht)
3. Study on the impact of Regulation (EC) No 1/2005 on the protection of animals during transport, 2011, (http://ec.europa.eu/food/animal/welfare/transport/docs/study_report_en.pdf)

18. Professional qualifications (this section must be completed by Project leader and all key researchers who will be responsible for the main research activities related to CRDS grant):

Papers

1. Salasan Cosmin - Behavioral Options In Programming The Future Economic Development Of Small Rural Households, Scientific Papers, Series I, Vol. XIV (1) 457, 2012, (<http://www.usab-tm.ro/utilizatori/management/file/cercetare/2011-2012/s1/economie68.pdf>)
2. Salasan Cosmin - Policy Support For Regional And Rural Development – Current Situation In Western Romania, Scientific Papers, Series I, Vol. XII (1), 2010, (http://www.usab-tm.ro/pdf/2010/xii1/economie10_08.pdf)
3. Salasan Cosmin - The Multifunctional Role Of The Romanian Agriculture Under The Common Agricultural Policy And The Improvement Of The Life Standards In Rural Areas And The Diversification Of Rural Economy, Scientific Papers, Series I, Vol. X (1), T, 2008, (http://www.usab-tm.ro/pdf/2008/x1/dezv_rurala08_18.pdf)
4. Salasan Cosmin - Structural And Complementary Funds For A Balanced Development – The Case Of Romania, Scientific Papers, Series I, Vol. X (1), 2008 (http://www.usab-tm.ro/pdf/2008/x1/dezv_rurala08_19.pdf)
5. Carmen Dumitrescu, Cosmin Salasan, Iasmina Iosim, Tiberiu Iancu, Simona Martin, Ada Flavia Cristina, Virgil Marcu - Production dynamics analysis in Beba Veche area, 2013 (http://www.sciencedirect.com/science?_ob=ArticleListURL&_method=list&_ArticleListID=-432246255&_sort=r&_st=13&_view=c&_acct=C000067007&_version=1&_urlVersion=0&_userid=5611402&_md5=276f6ec206ec817b39d03fcb6d956be1&_searchtype=a)
6. Salasan Cosmin - Rural Population in the Context of the Structural Changes in Romanian Agriculture, 2010, Agricultural Economics and Rural Development Journal, New Series, Year VII, No. 1,

<http://econpapers.repec.org/article/iagreviea/v3a73ay3a20103ai3a13ap3a87-103.htm>,

https://www.researchgate.net/publication/46532413_Rural_Population_in_the_Context_of_the_Structural_Changes_in_Romanian_Agriculture,

<http://ideas.repec.org/a/iag/reviea/v7y2010i1p87-103.html>)

7. Salasan, Cosmin; Curtiss, Jarmila; Gomez y Paloma, Gomez; Buchenrieder, Gertrud; Fritzs, Jana; Wegener, Stefan; Glauben, Thomas; Hockmann, Heinrich; Moller, Lioudmila; Pieniadz, Agata; Renner, Svetlana; Davidova, Sophia; Fredriksson, Lena; Petrovici, Dan Alex; Mishev, Mishev; Hubbard, Carmen; Gorton, Matthew; Wolek, Tomasz - Structural change in Europe's rural regions: Farm livelihoods between subsistence orientation, modernisation and non-farm diversification, vol 49, 2010,

<http://econpapers.repec.org/bookchap/zbwiamost/49.htm>)

8. Salasan Cosmin, Fritzs Jana - The role of agriculture for overcoming rural poverty in Romania, 2009

https://www.researchgate.net/publication/45136498_The_role_of_agriculture_for_overcoming_rural_poverty_in_Romania)

9. Salasan Cosmin, Fritzs Jana - The role of farm activities for overcoming rural poverty in Romania, 2009, tructural Change in Europe's Rural Regions – Farm Livelihoods Between Subsistence Orientation, Modernization and Non-farm Diversification. Vol. 49 of IAMO Studies Series (IAAE 2009 Mini-symposium),

http://ageconsearch.umn.edu/bitstream/53334/4/2_final%20Salasan-Fritzs%20IAAE09.pdf,

https://www.researchgate.net/publication/242548083_The_role_of_farm_activities_for_overcoming_rural_poverty_in_Romania)

10. Salasan Cosmin - "National Rural Development Programme in Romania - Implementation, Evaluation and Outcome", Autumn Academy Hohenheim, Conference "Sustainable and Efficient Agriculture in Central, South-Eastern and Eastern Europe", October 2012.

11. Salasan Cosmin - "The Ecological Dimension of Sustainable Rural Development", Autumn Academy Hohenheim, Conference "Sustainable and Efficient Agriculture in Central, South-Eastern and Eastern Europe", October 2012.

12. Salasan Cosmin - Financial crisis impact over the regional and rural development in Romania, Hungarian-Romanian Bilateral Workshop, Institute for World Economics of the Hungarian Academy of Sciences, Budapest, 26 February 2010.

13. Salasan Cosmin - Coexistence of different agricultural models in the European Union – the role of small-scale farms, Conference "Agriculture and Rural Development – 5 Years Since Poland's Accession To The European Union, 28 April 2009.